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CITY OF NORTH CANTON, OHIO

IN RE:)	
)	
NORTH CANTON)	
BOARD OF CONTROL)	
MEETING)	
)	TRANSCRIPT OF PROCEEDINGS
)	

Transcript of Proceedings held before the North
 Canton Board of Control, taken by the undersigned,
 Shannon Roberts, a Registered Professional Reporter
 and Notary Public in and for the State of Ohio, at the
 offices of North Canton City Hall, 145 North Main
 Street, North Canton, Ohio, on Thursday, the 25th day
 of July, 2019, at 9:10 a.m.

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APPEARANCES:

Patrick DeOrio, Director of Administration
Laura Brown, Director of Finance
Timothy Fox, Director of Law

1 MR. DEORIO: I'd like to call the meeting
2 of the North Canton Board of Control to
3 order. It is Thursday, July 25th, 2019. The
4 time is 9:10 a.m. I will call the roll.
5 Member Brown.
6 MS. BROWN: Here.
7 MR. DEORIO: Member Fox.
8 MR. FOX: Here.
9 MR. DEORIO: Member DeOrio is here.
10 May I have a motion to excuse Member
11 Held?
12 MR. FOX: Motion.
13 MS. BROWN: Second.
14 MR. DEORIO: Moved and seconded. All
15 those in favor, signify by saying "aye."
16 MR. FOX: Aye.
17 MR. DEORIO: Aye.
18 MS. BROWN: Aye.
19 MR. DEORIO: Opposed?
20 (No response.)
21 MR. DEORIO: Ayes have it.
22 We have an agenda. Item number one is a
23 review of the minutes from the July 1st, 2019
24 Board of Control meeting. Any changes,
25 comments?

1 (No response.)

2 MR. DEORIO: If none, I'd entertain a
3 motion to approve as submitted.

4 MR. FOX: Motion.

5 MS. BROWN: Second.

6 MR. DEORIO: All those in favor, signify
7 by saying "aye."

8 MR. FOX: Aye.

9 MR. DEORIO: Aye.

10 MS. BROWN: Aye.

11 MR. DEORIO: Ayes have it.

12 Item number two, residential solid waste
13 recyclables and yard waste collection and
14 disposal services. The City of North Canton
15 recently completed a bid proposal for these
16 services. And the opening of those bids was
17 on July the 19th, Friday, at 11:00 a.m. We
18 have those results, and they have been
19 tabulated by our finance department.

20 And, Laura, in general, can you comment
21 on what you feel might be the clear pick in
22 this case?

23 MS. BROWN: Sure. Because there were
24 nine years of rates, potentially, in this bid
25 proposal from each vendor, and because there

1 were several different methods of payment,
2 whether you're a garage back-door service or
3 you're curbside service, we did an analysis
4 to try to add that all together and make it
5 apples to apples.

6 And each way that we compared, it
7 appeared that Kimble was the lowest of the
8 three. And they were quite a bit lower than
9 the other two.

10 MR. FOX: I agree with the Finance
11 Director. The tabulations -- we are looking
12 at lowest and best. And it appears, from
13 going through each of the bid packages, that
14 they are each offering similar types of --
15 you know, the trash pick-up, the recycling,
16 the leaves, that there is not a big disparity
17 between the two -- or the three.

18 There -- there are some things that are
19 also in Kimble's favor. Although it's not
20 part of the price, one of those is the use of
21 compressed natural gas in their vehicles. So
22 they are not, you know, going through our
23 neighborhoods with the large diesel, you
24 know, trucks that tend to be -- you actually
25 see the smoke that comes out of their

1 exhaust, and the noise of the large diesel
2 vehicles. So that's -- that's certainly an
3 added bonus of Kimble.

4 But as the Finance Director said, in
5 looking at each of these, there is a
6 significant difference in the price. If we
7 are just looking at the curbside recycling
8 and, say, not the -- the portion for the leaf
9 pick-up, the difference between the three
10 bids is -- from the Kimble bid, and just from
11 the first year -- and they -- they change
12 about 3 to 4 percent each year. But the --
13 for the first year, the Rumpke price is 62
14 percent higher than Kimble, and the Republic
15 is 65 percent higher than Kimble. That's
16 quite a large amount.

17 And, you know, the cost savings are
18 passed on to our taxpayers and those that
19 participate in the sanitation. So, you know,
20 that -- that's significant. I think it's
21 actually somewhat across the board. Maybe
22 the -- the amounts aren't quite that -- that
23 high.

24 But, overall, I think it's quite clear
25 that the, you know, Kimble price is

1 significantly lower. We also know from past
2 history of having two cycles of three-year
3 contracts of the service that we have. We --
4 we had Republic once. It predates me here as
5 the Law Director. So we have something to go
6 on or some past history with Republic. None
7 with Rumpke.

8 But we know that we have enjoyed some
9 positive customer service from -- from
10 Kimble. We know there are situations where
11 people miss the pick-up, and Kimble has a
12 rover that will go around for those that
13 might have just missed the pick-up. And
14 they, time and again, have come by and,
15 without any additional fee, taken care of
16 that, where we don't have to tell the
17 customer you'll have to wait until next week,
18 or some alternative.

19 So, personally, I feel comfortable with
20 the Kimble -- the Kimble bid as both, you
21 know, the lowest and the best bid.

22 MR. DEORIO: Okay. Given that it's
23 pretty clear that Kimble's bid is the lowest
24 and the best, I would entertain a motion to
25 award the contract to Kimble, per the bid

1 specs, which would be for a five-year period.

2 MS. BROWN: I'll make that motion.

3 MR. DEORIO: Moved by Member Brown.

4 Seconded by --

5 MR. FOX: Second.

6 MR. DEORIO: -- Member Fox.

7 Roll call vote.

8 Member Fox.

9 MR. FOX: Yes.

10 MR. DEORIO: Member DeOrio, yes.

11 Member Brown.

12 MS. BROWN: Yes.

13 MR. DEORIO: Yes. Being that there are
14 no other items on the agenda, I would
15 entertain a motion to adjourn.

16 MS. BROWN: Motion.

17 MR. FOX: Second.

18 MR. DEORIO: All those in favor, signify
19 by saying "aye."

20 MR. FOX: Aye.

21 MR. DEORIO: Aye.

22 MS. BROWN: Aye.

23 MR. DEORIO: All those opposed?

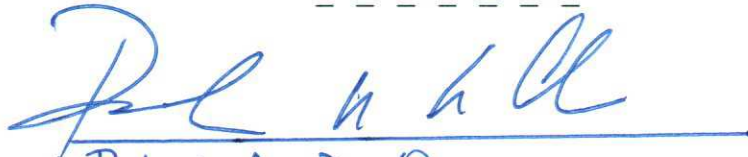
24 (No response.)

25 MR. DEORIO: We are adjourned. The time

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is 9:17.

(This proceeding concluded at 9:17 a.m.)



PATRICK A. DE ORIO
Director of Administration

